

English

# ***invantive vision***

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software  
for  
entrepreneurs

***invantive***

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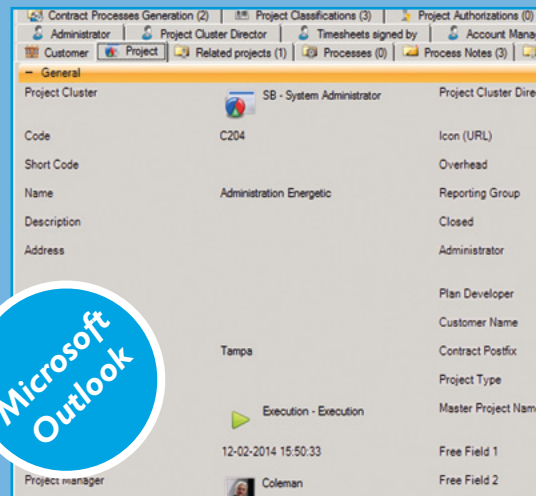




## More grip on your company with Invantive Vision

Invantive Vision is a software solution with which all business processes can be controlled from any location. With Invantive Vision, project-driven companies have all they need to plan projects, execute them and successfully complete them.

Functionality and flexibility is what makes Invantive Vision the prime software solution for the management of your business processes. Projects, processes, marketing and sales and project administration can be managed online and in Microsoft Outlook.



Microsoft Outlook

## One single system for all your project and business processes

**“All our wishes have come true;  
the result feels like a tailor-  
made suit of an excellent  
tailor.”**



- Gerwin Vlijm  
Vlijm IT

Invantive Vision has a customer relationship system (CRM), document management system (DMS), work flow engine, real-time database, query tool and complete audit trail. With Invantive Vision you can define, monitor and optimize your business processes. These include order processing, task planning, calendar management, contact and contract management, budget management, project analysis and invoicing.

With Invantive Vision you manage projects and company processes with one single system.

## Any time, any place, any device

Invantive Vision provides you with access to your digital information from any location and practically every mobile device. The seamless integration with Microsoft Outlook offers the possibility to synchronize and share the personnel planning and time registration in the calendar. Whether you're working from your browser, smartphone or tablet, you can work everywhere with Invantive Vision.

With Invantive Vision you will always and everywhere have grip on your business.



The same  
information  
via browser and  
tablet

## Real-time insight into your projects

To successfully complete projects it is crucial to have a good project planning and project management. Invantive Vision is a flexible project management software solution for initiating, planning, executing and managing projects. The project management software offers you all functions required to successfully complete your projects.



## Insight per team, employee or machine

	2009-01	2009-02	2009-03
<b>Delaney</b>			
To Work	136	128	14
Allocation Factor (%)	80	32	14
Utilization Factor (%)	107	100	10
Productivity Percentage (%)	0	0	0
Projects / Total	0	0	0
	146 0	128 0	144
C204 - 1042 - Administration Energetic	34	32	
IVAC09 - 1002 - Vacation 2009 (all	32	64	
MSLS09 - 1002 - Sales 2009 master	80		144
MSLS09.BD.ALG - 1002 - Sales		32	

To optimally initiate, manage and successfully complete projects, the project management software makes all your project results transparent. Think of available capacity of resources and the performance of project teams, individual employees and processes.

## Financial project management

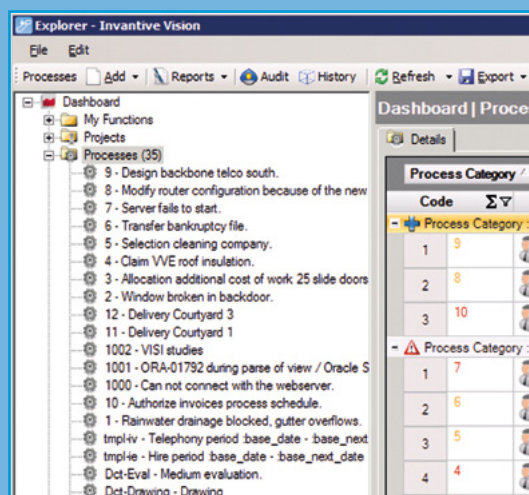
Project management is a creative process that brings financial risks along with it. To estimate project risks and financially substantiate them, Invantive Vision has extensive financial project management possibilities. You can execute financial project management activities, like budget control, data analysis, risk management, cost estimation and budget estimation to determine accurate estimations of the margin. When reaching a predetermined boundary when it comes to margins, the system can automatically notify you of this by email.

Financial project management with Invantive Vision provides you with all required insights to estimate project risks, financially substantiate them, monitor budgets and successfully deliver projects. The result is more grip and control of the realization and delivery of your projects.



## Process management software

Insight into the various business processes and quality control are essential for process management. Invantive Vision offers all functions to set up your business processes and achieve the desired result. The software solution helps you to identify, model, direct and analyze company processes online and from within Microsoft Outlook.



## Flexible work flow management software

Invantive Vision offers you easy management and automation of repeating business processes. You can define and authorize the process steps. This enable the process flow to be managed from start to end.

For you this means that business processes like order processing, changes, complaints, approvals, contract management, deliveries and invoicing can be executed in a controlled way. Because of this the status is always clear and you will have trained your new employees quicker.

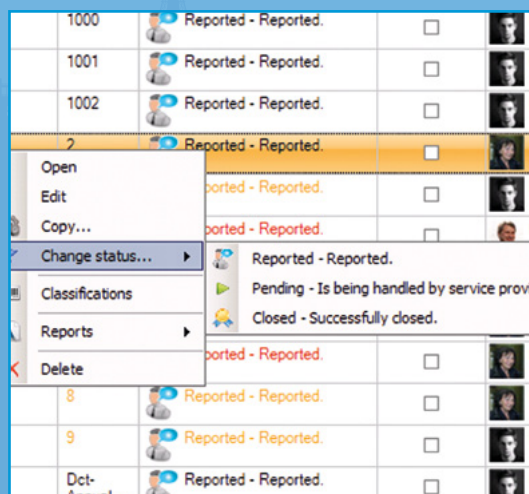
**“We started looking for a system that could combine our financial administration, purchasing, human resources, equipment, project planning and calculations. So far we have not needed any functionalities, that were not available within Invantive Vision.”**

- Han Wolterinck  
Landscaping company Wolterinck B.V.

## Clear invoices

With Invantive Vision you will make crystal clear invoices for your customers based on time spent or on fixed price basis. For the pricing you can use per work order, project, customer or other conditions. And the description of the invoice lines can be composed automatically up to your own taste.

The result is quicker and cheaper invoicing, more time for your customers, fewer discussions and more follow-up orders.

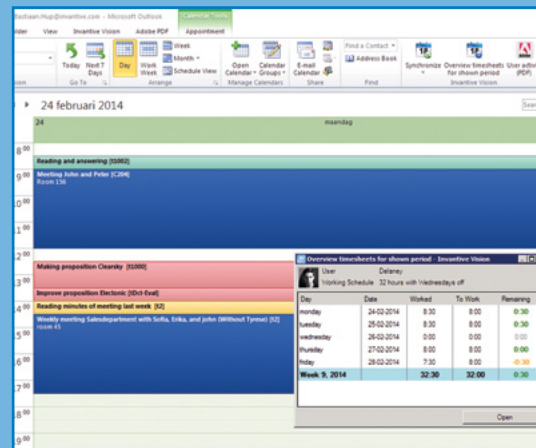




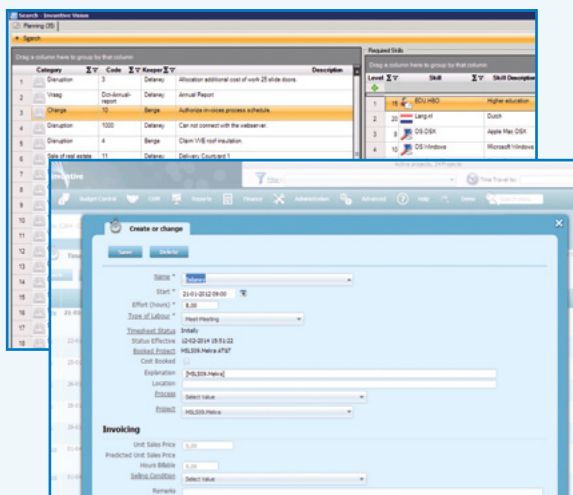
## One software solution for the entire workforce management

Invantive Vision allows you to start projects, create tasks, assign staff and resources, register hours and monitor budgets. With the online and Microsoft Outlook interface you can efficiently and effectively assign staff and resources to projects and processes.

Invantive Vision also makes it easy to invoice projects. That is because the software solution has a link with the most commonly used accounting packages. The advantage of this is that with one single software solution you can invoice all types of projects.



## Allocate, register and manage

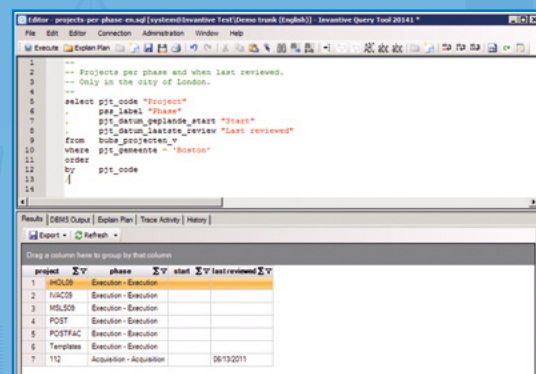


To set up your staff management and resource planning processes flexibly Invantive Vision has a staff management system, work flow engine and document management system.

Invantive Vision allows you to control business processes from the first customer contact up to delivery. With these functions Invantive Vision allows you to simply allocate staff and resources and register travel and work hours.

## Real-time insight into processes

Invantive Vision also provides all the functionalities needed to balance workload and staffing within compliance rules. Through the execution of query scripts you will automatically receive the status of processes through email on almost any mobile device with Internet access. Because of this you can automatically monitor your processes. You will also possess the desired insights that are required to direct processes and deliver the desired result. The result is reduced labor and production costs, increased productivity and profit.





## Real-time financial project intelligence

Making processes within projects transparent is essential for an optimal business result. Only then will you be able to take the correct strategic decisions and increase your efficiency.

Summary	Budget	Prognosis	Deviation
Revenues	7.600	7.850	250
Costs	5.250	8.250	3.000
Project Result	2.350	-400	-2.750
Project Result (%)	44,76	-4,85	
Amortization		0	
Still to Realize Result		-400	
Possible Remarks:		Negative compared to Budget	

\*\*\* End of Report \*\*\*

With Invantive Vision you will have a total solution for achieving financial project intelligence. The software solution enables you to analyze data in real-time for the optimization of your project's processes.

## Share your reports with ease

With Invantive Vision you will only need one single software solution to analyze and optimize the various business processes. This will allow you to have more grip and control of your project planning, staff and resources, processes, project budgets and project administration. Enterprise-wide you can gather all this data in real-time, process them and display them in insightful business intelligence reports.

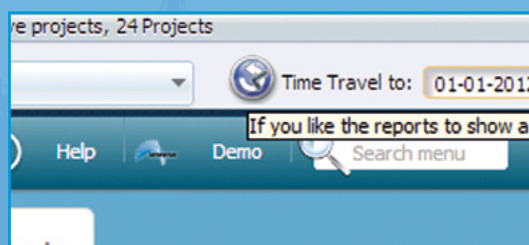
The business intelligence reports provide you with insight into the various processes within projects. Invantive Vision has a real-time data warehouse with a complete audit trail and a document management system (DMS). This makes the gathering, storing, sharing and securing of financial information easy.

Thanks to this insight you will easily make the correct strategic decisions. The result is lasting optimized business processes and better financial performance.

## Your own reports with historical data

Invantive Vision also presents the data in your own reports in a format desired by you, such as Microsoft Word, Microsoft Excel or Adobe PDF.

Using 'time travel' you can easily request a report for every historical moment with the figures known at that time. The demonstrable result is that you'll have satisfied auditors and your financial statements will be approved more quickly.



## More sales orders thanks to insight

To gain insight into all facets of sales processes the correct software is important. Invantive Vision offers an advanced sales management system for setting up and managing all your sales processes.

The sales management software allows you to easily process leads and sales orders, create work orders, manage your supplies, provide service and invoice your customers.

D	E	F	G	H
Sales Forecast from 01-07-2012 to 01-07-2013.				
COMPANY CONFIDENTIAL - DOWNLOADED USING Invantive Control				
In competitors you can enter multiple, sepa				
Sales Stage	#Opportunities	This month	Month+1	Month+2
02 Qualification	46	0	15,000	6,000
03 Vision match	2	0	0	0
04 Shortlisted	6	0	0	51,790
05 Negotiations	3	0	13,000	0
06 Oral Approval	0	0	0	0
07 Signed Approval Planned	0	0	0	0
08 Signed Approval	2	0	12,000	0
09 Project Initiated	0	0	0	0
<b>Total</b>	<b>59</b>	<b>0</b>	<b>40,000</b>	<b>57,790</b>
Forecast Status	#Opportunities	This month	Month+1	Month+2
Forecast	0	0	0	0
Over Forecast	0	0	0	0
Back-Up	0	0	0	0
Not included in forecast	59	0	40,000	57,790
Account Name	Sales Stage	Forecast	Expected	Product

## More sales leads with CRM

The online and Microsoft Outlook interfaces allow you to direct your sales from any location and with almost any device with internet access. Invantive Vision offers a link with the most commonly used accounting packages to partially automatically exchange the sales information with your own accounting program.

Invantive Vision aims on the optimization of sales activities and the generation of more sales leads. The sales management software has a customer relationship management system (CRM), document management system (DMS) and a supply management system. With this, Invantive Vision allows you to easily manage contracts and contacts and generate more sales.

## Execute your sales contract and support service as agreed

When you call a customer or send an email, Invantive Vision automatically records the contact for you. For you this means that from the first contact moment the agreements and needs are recorded, judged and given as feedback.

This way Invantive Vision simplifies the administrative actions and you will always be provided with the most updated information to provide the desired service to your customer.

Process - 1002 - Sales website for Bluecloud : MSL509.BD.ALG - 1002 - Sales processes 2009 (a)				
Process Units (0) Classification References (0) Process Classifications (0)				
Unit Property Values (0) Process Skills (0) Draft Invoice Lines (0)				
Project Related projects (0) Viaag Remarks Process Note				
Process Note Category Description				
Author				
Process Note Category Description : Email (5 items)				
1	Brigham	26-02-2014 13:05	RE: Did y	
2	Invantive - System	26-02-2014 12:23	VISI: invi	
3	Allard	26-02-2014 12:09	Did you a	
4	Barr	25-02-2014 11:36	RE: Start	
5	Allard	24-02-2014 10:38	Start pro	
Process Note Category Description : Telephone call (1 item)				
1	Brigham	26-02-2014 13:10	Confirma	





## Insight into your marketing campaigns

Insight into the performance of the various channels is important for a higher efficiency of marketing campaigns. This includes insight into the number of leads from email marketing campaigns, search engine optimization and offline promotion.

By constantly monitoring campaigns you can direct your team, optimize the activities and increase your efficiency. Invantive Vision offers you a structured marketing calendar per communication channel, marketing team and individual marketer.

Process Category	SYS Code	SYS Y	Process	SYS Y	Fixed Price	SYS Y	Next Review	SYS Y	Description
Process Origin: SLS: Caribb (1 item)									
Process Status: SLS: 02 Qualification - 02 Qualification (1 item)									
Process Origin: SLS: Network (5 items)									
Process Status: SLS: 01 Opportunity - 01 Opportunity (2 items)									
1	SLS		22176		25,000.00		01-04-2014 17:15		Sales phone switch ACME
2	SLS		4574		50,000.00		19-11-2013 09:01		Sales road signs City of London
Process Status: SLS: 02 Qualification - 02 Qualification (3 items)									
Process Status: SLS: 03 Vision Match - 03 Vision Match (2 items)									
Process Status: SLS: 07 Signed Approval Planned - 07 Signed Approval Planned (2 items)									
Process Status: SLS: started - Started sales process (3 items)									
Process Origin: SLS: Web (7 items)									
Process Status: New - New - to be analyzed (5 items)									
Process Status: SLS: 01 Opportunity - 01 Opportunity (3 items)									
Process Status: SLS: 02 Qualification - 02 Qualification (2 items)									
Process Status: SLS: 05 Negotiations - 05 Negotiations (1 item)									
Process Status: SLS: 07 Signed Approval Planned - 07 Signed Approval Planned (1 item)									
Process Status: SLS: 08 Signed Approval - 08 Signed Approval (1 item)									
Process Status: SLS: started - Started sales process (5 items)									

## Optimization of marketing activities



To optimize your marketing activities Invantive Vision has a customer relationship management system (CRM), website tracking and analysis software.

These functions will allow you to set up and execute specific marketing campaigns within Invantive Vision, like social media and email marketing. Through the use of automatically generated reports you will gain insight into, for example, the number of read emails, social media interactions or visited pages on your website.

## Real-time analysis reports

The integration with the Microsoft Outlook calendar allows you to easily plan multiple campaigns and divide them between your marketers per marketing channel. This way performance, costs and revenues per communication channel and individual marketer are immediately transparent.

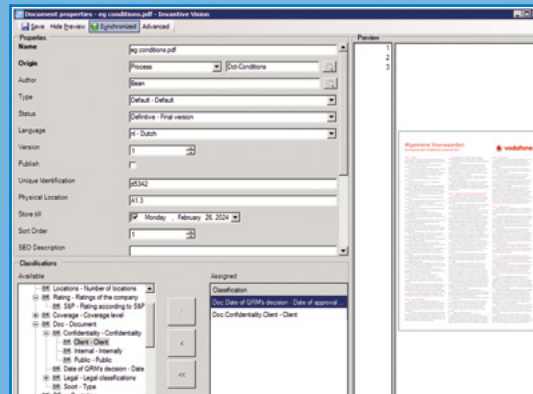
Invantive Vision generates real-time analysis reports of all your marketing campaigns on both individual and organizational levels. This way you will have an immediate insight into the costs and revenues of various social media, Google AdWords, email and search engine optimization campaigns.

This is why Invantive Vision is the total solution to use to successfully complete your marketing campaigns. The result is more grip and control of your marketing activities.

**Ask for current prices and specifications if these miss as appendix**

## Cloud based Document Management System

A good and secure information flow of business data is of vital importance. This does not just apply to critical information, but also to up-to-date documents and the associated access security. The cloud-based document management system (DMS software) of Invantive Vision allows you to simply store, share and secure digital information.



## Total project file as PDF with one single click

Invantive Vision has an online and Microsoft Outlook interface. This way Invantive Vision provides you with access to your digital information from practically every mobile device. For you this means that you will always have access to important documents and can easily request financial reports. You can also request the whole project file or process file in one click as a PDF file with all related documents, figures, pictures and contracts.

With Invantive Vision you have a flexible document management system to safely manage all your business critical information from within the cloud. The result is minimal errors in the documentation, decrease of administration costs and optimization of the information provision within your organization.

## Securely accessing and updating documents

As soon as a document is changed, you can automatically receive a notification through Microsoft Outlook. This way Invantive Vision limits the unauthorized access, editing and storing of documents within your company. For you this means that you will always be provided with the correct documents and will have complete control of the information flow of your enterprise from each location.

A screenshot of the 'Project File (PDF)' interface in Invantive Vision. It shows a sidebar with 'This Report' and a main area with project details and a table. The table has columns for 'Project Information', '1', and '2'. The data rows show 'VS' with 'Contracting' and 'Other measures' with their respective values.

Project Information	1	2
VS Contracting	1.200	8.200
VS Other measures	7.800	7.800
Total Project Result	2.200	400
Share in Project Result Investment	1.000	400
Share in Project Result Total	50.7%	0.8%

## Editions Invantive Vision

Functions	Basic	Midrange	Enterprise	Global
Project management, budget, revenue and resource management	✓	✓	✓	✓
Workflow management, tasks and helpdesk	✓	✓	✓	✓
Time registration and invoicing	✓	✓	✓	✓
DMS - Document Management System	✓	✓	✓	✓
CRM - Customer Relationship Management	✓	✓	✓	✓
Invantive for Microsoft Outlook	✓	✓	✓	✓
Invantive Online	✓	✓	✓	✓
Invantive Query Tool and Invantive Composition	✓	✓	✓	✓
Local user authentication	✓	✓	✓	✓
Link with own accounting package		✓	✓	✓
Financial administration		✓	✓	✓
Prognosis end of work		✓	✓	✓
Contract Management		✓	✓	✓
Data security		✓	✓	✓
Microsoft Active Directory authentication		✓	✓	✓
Cash flow projections			✓	✓
Analysis and reporting, business logic and work flows			✓	✓
Time travel and integrated real-time data warehouse			✓	✓
Webservices			✓	✓
Maximum Number of Users	10	25	Unlimited	Unlimited
Maximum work in progress per project	€ 2,5M	€ 2,5M	€ 2,5M	€ 2,5M
Included languages	1	1	2	All

Available in 11 languages!



Always fits within your infrastructure!



Cloud



Hosted



Rental



Buy

Partners on the backside of this brochure →

## About Invantive

Invantive supplies software solutions for companies acquiring and executing projects since 1992. We deliver software solutions for real estate, finance, banking, green area management, technology and the IT industry.

Our experience in project and process management allows us to optimize complex business processes. With Invantive as a partner you will have all the expertise you need to streamline your processes, reduce labor cost and create more business value.

## Contact

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Registered office in Roermond  
General director: Guido Leenders

## Other software by Invantive



**Invantive  
Estate**

Real estate software



**Invantive  
Control**

Control on Excel



**Invantive  
Composition**

Complex documents made easy

## Partners



**= exact**

**Microsoft Partner**  
Silver Application Development



**reeleezee®**



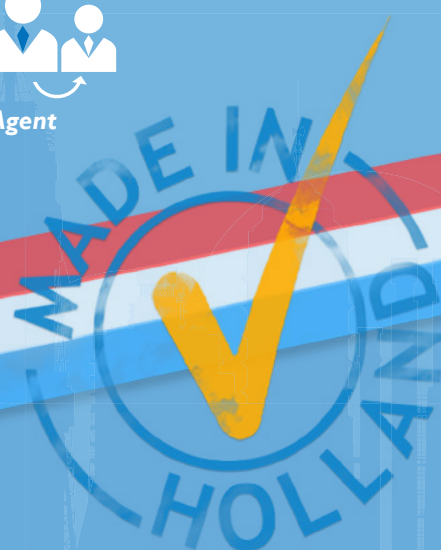
Reseller

**OEM**

ORIGINAL  
EQUIPMENT  
MANUFACTURER



Agent



[www.invantive.com](http://www.invantive.com)